



SUB-SAHARAN AFRICA OIL AND GAS AND OPPORTUNITIES FOR MANUFACTURING SUPPLIERS

**A unique publication that analyses
the growing oil and gas sector of Sub-Saharan Africa
in terms of the opportunities for engineering/manufacturing
companies**

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Sub-Saharan Africa is said to be the last frontier of significant opportunities for international companies. The region's current population is over one billion and is increasing at a rapid rate of more than 2.2 per cent a year. Discoveries of hydrocarbon and mineral resources in many parts of the region are transforming the region's socio-economic landscape dramatically. As the region's economy is expected to exceed China's economy by 2020, international suppliers, including plant manufacturers and other heavy industry companies, are reassessing the region's potential for their businesses, with some having already deployed offices and facilities in the region.

This publication describes Sub-Saharan Africa's growing oil & gas sector as well as the involvement of heavy industry and engineering companies such as **SIEMENS** and **GE** in the sector, with the main objective of giving its readers an overview of the oil & gas sector in which manufacturing suppliers operate. Markets for manufacturing suppliers are expanding from the oil & gas sector to electricity, transportation and industrial automation sectors, as the region's economic growth cycle has been ignited and accelerated with foreign direct investments and government revenues in and from the extraction sectors. By understanding the business environment of the oil & gas sector, manufacturing suppliers who are considering entering into the Sub-Saharan Africa market will be better prepared regardless of the sector they may target.

The Sub-Saharan oil & gas sector will continue to expand, providing increased opportunities for international suppliers. This is not only because new discoveries of oil & gas are anticipated, but also because the oil & gas sector is expected to expand from the current upstream only to the mid- and downstreams. At present, the majority of the region's oil & gas is exported as crude oil or LNG. In the future, when gas supply pipelines are installed, domestic gas will fuel gas-fired power stations to deal with the increasing demand of electricity.

Download our publication today to be equipped with knowledge on opportunities, risks and practices for international suppliers in the Sub-Saharan Africa oil and gas sector.

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